

Making the right connections . . .

makes all the difference!

Who is Networking With Impact™?

Norine Wiebmer, President of Networking With Impact™, has assembled a team of seasoned professionals to help educate and empower small business owners and managers responsible for sales and marketing.

Our proven methods and custom tools can help you get the most out of networking and take your business to the next level. From seminars to custom training to one-on-one mentoring, Networking With Impact™ offers solutions to fit any budget.

Call us today to set up a free consultation (847-308-2946).

Who needs Networking With Impact™?

Are you a small business owner who can never find the time to network?

Networking With Impact™ will develop a plan that is easy to implement and assist you with the implementation.

Do you attend networking functions and wonder whether it's worth your time?

Networking With Impact™ will look at your past efforts, provide the necessary training and develop an action plan that gets results.

Is your desk drawer filled with business cards from connections you've made, but you can't seem to formulate a plan to make the most out of those connections?

Networking With Impact™ can help you identify any obstacles and develop the necessary training and planning to overcome those obstacles.

Are you making plenty of connections, but not connections that seem to lead to new business?

Networking With Impact™ will evaluate your strategy and help you make the necessary adjustments to transform connections into valuable customers.

Networking With Impact™ can help you network with greater impact

All of the books and seminars tell you networking is one of the best ways to generate new business, but it may not be something that comes naturally to you. If you're like most of us, you end up talking to the same handful of people at every event. You may have even stopped going to networking events altogether because you've just not seen the benefits.

By learning how to get more out of networking, you can literally transform your business. Networking With Impact™ can help you master the art and science of networking using The IMPACT Process™—a system we developed based on 25 years of networking and sales experience. Using The IMPACT Process™, Networking With Impact™ will create a program that is easy to implement and customized for your specific needs.

Using The IMPACT Process™, Networking With Impact™ will:

- Investigate your current processes
- Mentor your team on best practices
- Plan your networking strategy
- Align your teams
- Connect you to a broader network
- Transform your business

Networking With Impact™ will help you:

- narrow your target market and partner it with an action plan
- monitor and measure your relationship building skills with an online tool
- discover the best opportunities for making the right connections
- learn how to make the most of the connections you make
- design prospecting and customer service campaigns
- connect with new clients and strategic partners
- develop networking events
- target the best outreach opportunities and create and implement an “active” marketing plan that gives life to your strategic plan
- develop techniques, procedures and systems that save time and get results

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About Norine Wiebmer:

Norine Weibmer is the founder and president of Networking With Impact™. She is a national speaker, networking strategist, trainer and coach with 25 years experience training and motivating sales reps. As a sales manager, Norine and her award-winning team consistently broke sales records due, in large part, to her insights into the art and science of networking for success. Networking With Impact™ is the result of her dream to share her gifts and insights with other business owners and managers to help them reach their dreams.

Networking With Impact™

can help you take
your business to the next level

Don't just take our word for it!

What Networking With Impact™ customers have to say about our services:

“I have 3 times more referrals, after working with you, than I did before.”

“I didn't really understand what networking was all about until I met you.”

“Thank you for your incredible mentoring services!”

“By utilizing your services, many doors have been opened for me, and I've been able to take my business to the next level.”

“You showed me how to get the most out of a mixer!”

“Norine had such incredible insights about such divergent businesses. I tend to be skeptical about these sorts of things, but I was literally blown away!”